

BCT

BALTEC CNC TECHNOLOGIES

Your partner in CNC machining!

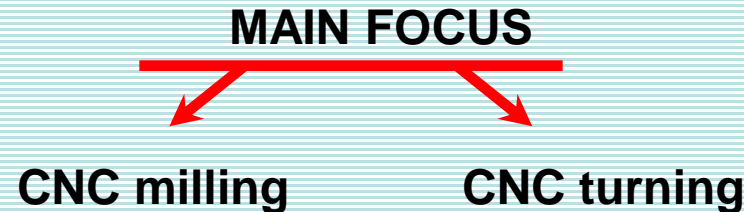


About Us

- ✓ Our company launched its operations in 1992 with 11 employees and 6 old model machines.
- ✓ Today it has grown into a modern, hi-tech company;
- ✓ Employing a total of 115 highly skilled staff;
- ✓ Our machinery park was renovated with 25 new CNC machines, powerful metal cutting machines, as well as other equipment.
- ✓ Company plant area is about 2700 m².
- ✓ Production works in 2-3 shifts.

About us

*Production is most efficient in manufacturing precise mechanical components in **small** and **medium** batches.*

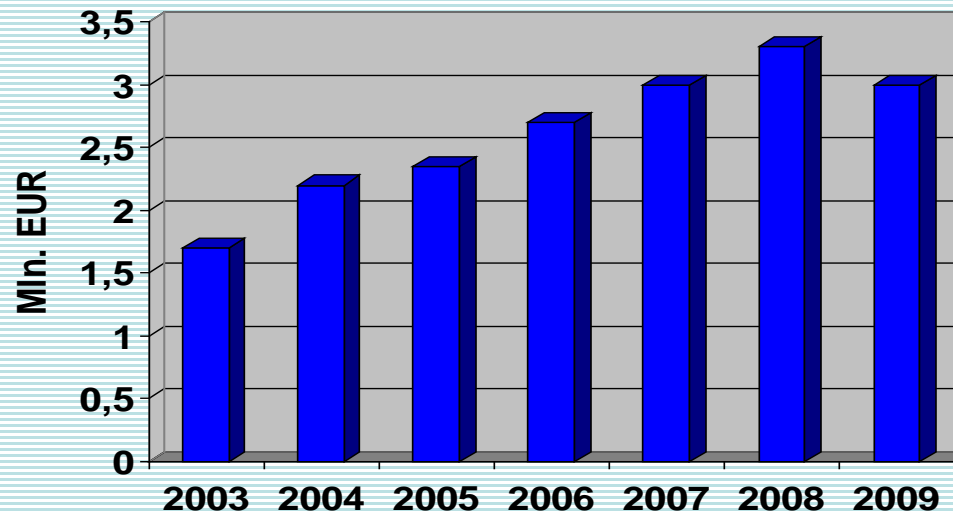


Other major processing services are provided as well:

- ✓ CNC bending
- ✓ Laser cutting
- ✓ Welding
- ✓ Painting
- ✓ Gas cutting

Financial Data

- ✓ Annual turnover of BCT in 2008 – 3.3 mio Eur, prognosis of 2009 less ~10%
- ✓ Investments of 4Mln. EUR
- ✓ Investments in 2007-2009 ~ 1.5Mio EUR
- ✓ Ownership - Lithuanian origin



Main Markets

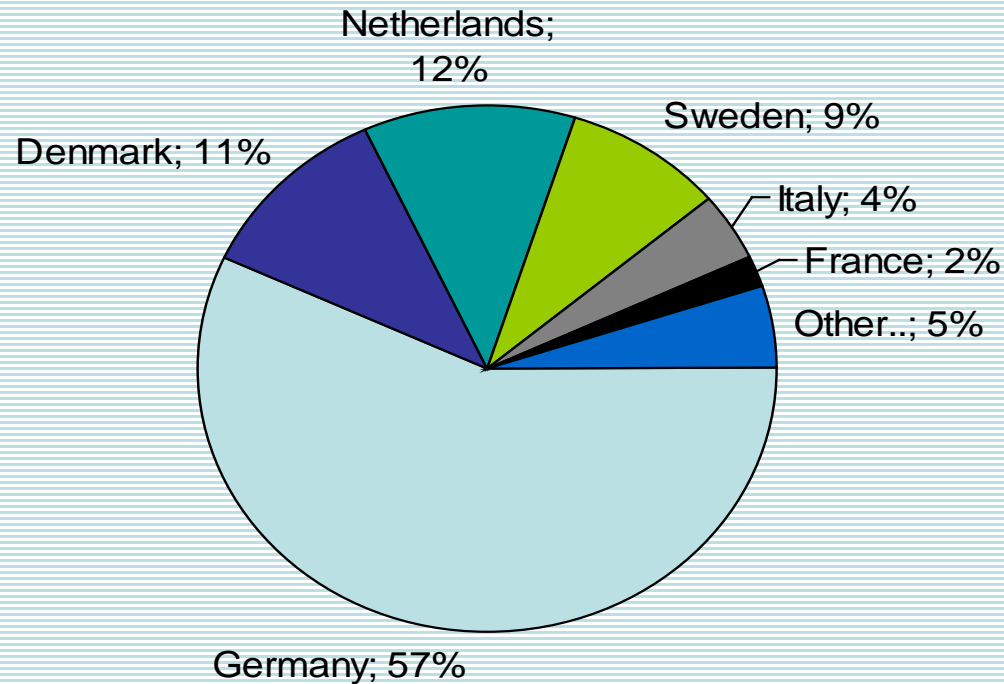
We supply to Companies engaged in:

- ✓ **A**utomotive industry
- ✓ **M**edical industry
- ✓ **M**easuring equipment industry
- ✓ **P**rinting equipment industry
- ✓ **P**acking machine industry
- ✓ **F**ood industry
- ✓ **H**ydraulic industry
- ✓ **M**aritime industry



Main Markets

- ✓ More that 85 % of production is exported to EU countries.
- ✓ Communication in English, German, Russian, Polish.



Main Markets

BCT is honored to announce A-list customers who have been with BCT for many years and always showed continuing interest in constant production flow with their orders.

TOP customers:

- ✓ Fior & Gentz GmbH
- ✓ ATEK Automation & Industrietechnik GmbH
- ✓ Volkswagen
- ✓ Mercedes
- ✓ Witte Pumps- & Technology GmbH
- ✓ Kalmar J's AB
- ✓ Continental
- ✓ Jotron A/S
- ✓ Rollepaal BV



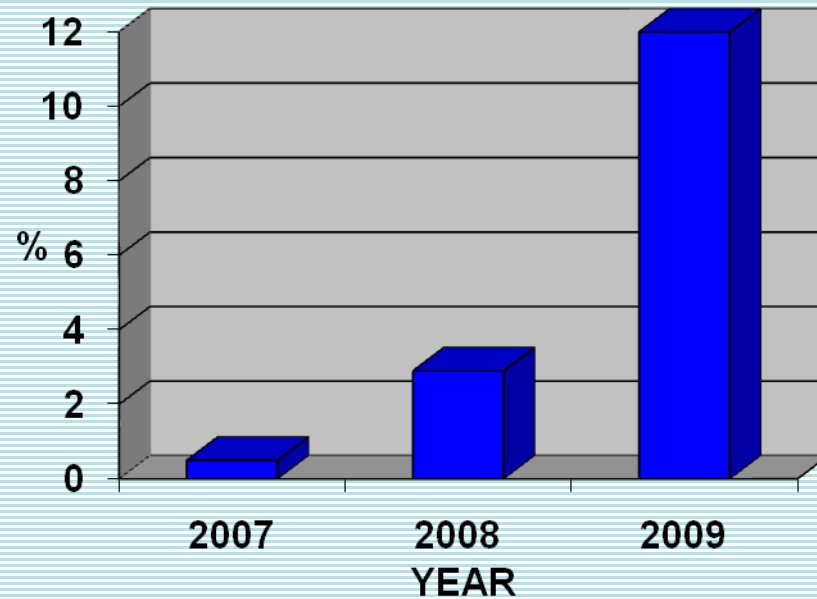
Mercedes-Benz



Our partners in Netherlands



Turnover with Netherlands companies
in % per last 3 years



Special Thanks for



Lithuania Development Agency

LITHUANIAN DEVELOPMENT AGENCY

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Why you have to choose us?

- ✓ **Long-term cooperation experience with EU**
- ✓ **Customer satisfaction in:**
 - ✓ - quality
 - ✓ - pricing
 - ✓ -delivery precision
- ✓ **Flexibility**
- ✓ **Positive business environment in Lithuania**

Material Suppliers

✓ **We use wide range of materials:** Stainless steel, Steel, Titanium, Aluminum, Brass, Plastic, and etc.



✓ 80% Material Suppliers from European countries

SCHMOLZ + BICKENBACH AG
Providing special steel solutions



OUTO
KUMPU



Sanistål S



Logistic

- ✓ We use EXW, DDU, and CIP incoterms.
- ✓ Logistic partners Schenker, DHL, TNT.
- ✓ Delivery in Europe up to 4-5days
“From Door to Door”



Other Partners

✓ We use best tools suppliers:



✓ We use software:



✓ We use machines:



Process Planning, Monitoring & Control

✓ In 2006 **ISO 9001** quality management system was launched

✓ ERP system “Monitor” is used



With EPR system we can control all process:

- ✓ **Manufacturing**
- ✓ **Quality**
- ✓ **Purchase**
- ✓ **Workshop Information**
- ✓ **Sales**
- ✓ **Accounting**



**ISO: 9001:2008
Certified**

Quality, Testing & Control

- ✓ The high quality of our production and services is our primary objective.
- ✓ We are accountable for both process quality and product quality.
- ✓ We are committed to continuous improvement in all aspects of our services.



Measuring equipment:

DEA GLOBAL CLASSIC;

ETALON Derby 454

Measurement precision 0.003 mm

Manufacturing Capabilities in Milling Process

- ✓ 25 milling machines (15 of them CNC)
- ✓ Max size machined: 3000x1600x760 mm (double column machine)
- ✓ Precision +/- 0.01mm

Machine Titles	Qty.	Max size processed (mm)
Deckel-Maho	6	630x500x500
YCM	6	3000x1600x760
Leadwell	3	1270x635x610
Other Manual Control Machines	10	1200x300x300



Manufacturing Capabilities in Turning Process

- ✓ 15 turning machines (7 of them are CNC)
- ✓ Max diameter processed - 350 mm
- ✓ Max length processed - 1000 mm
- ✓ Precision +/- 0.01mm



Machine Titles	Qty.	Max size processed (mm)
Gildemeister	4	350x635
YCM	1	270x560
Leadwell	1	150x300
Buffalo	1	350x1000
Other Manual Control Machines	8	300x1000



Other Manufacturing Capabilities

✓ LASER CUTTING

TLV-408J15F with FANUC C1500B resonator.

Max dimensions (mm) 2.500x1.250 mm

Max sheet thickness 8mm

✓ BENDING

Pressure output - 60t

Bending length – 2050mm

✓ WELDING

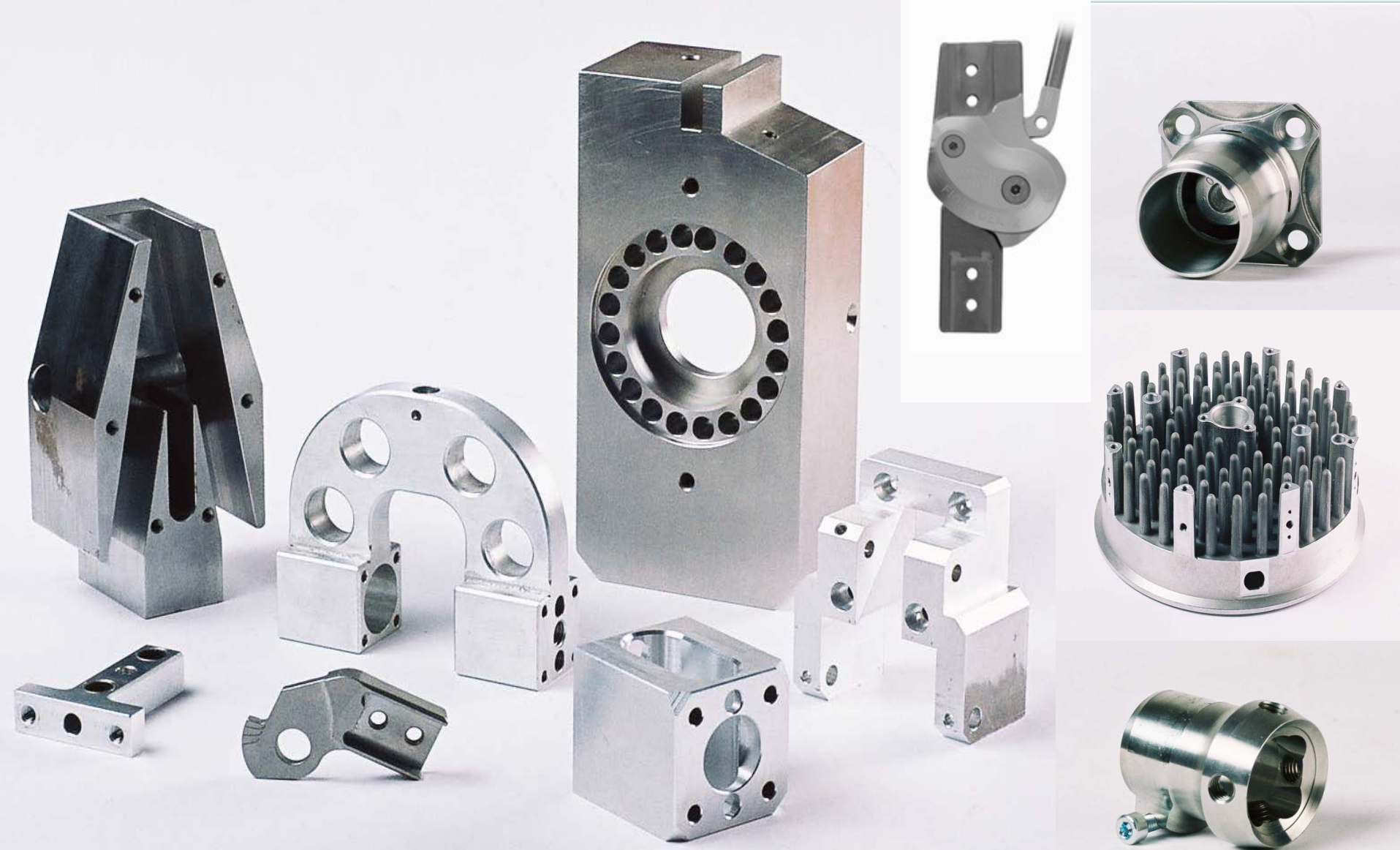
Equipment „Kempi“ and „Superior“ welding with CO2 and Argon gas. We weld various kinds of steel, bronze, aluminum, titanium. Max weight of welding constructions is up to 2 tons.

✓ PAINTING

Powder and wet painting is used in our company. Components of maximum dimensions 3000x1600x1500mm can be painted. Wet painted max components weight up to 2 tons.



Product samples



Our Focus

- ✓ Investing in staff training
- ✓ Continues improvement
- ✓ Investment to innovations
- ✓ Implement of LEAN manufacturing principles

Why to choose Baltec CNC Technologies Ltd.?

Baltec CNC Technologies Company's major focus is in:

PRICE, QUALITY and DELIVERY PRECISION

We offer:

- Customer orientation relationship
- Solution to problems
- Flexibility
- Constant improvement

We expect :

- Long term relations
- Stability
- Feedback
- Comprehensiveness

Let the practice, not words earn your trust!



Therefore, businesses have to constantly strive to provide higher "measurable" value to their customers.

*You can manage,
what you can measure;
You can measure,
what you can define;
You can define,
what you understand*

Sanjaya Kumar Saxena ,
"Discover Six Sigma"

Thanks for time

Questions ?

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